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RESEARCH CENTRE FOR
ENERGY MANAGEMENT
@ ESCP Europe Business School

The future of Greek Gas and Power Markets: Looking ahead with optimism and realism

Date: 29 April 2014, Athens, Greece

Venue: Ethniki Insurance

Admission: FREE (places are limited and allocated on a selective first-come, first-served basis)

Dinner: Intercontinental Hotel, Athens – Admission by Invitation Only

Organisers:

Research Centre for Energy Management (RCEM) at ESCP Europe

Greek Energy Forum (GEF)

Under the auspices of:

The Ministry of Environment, Energy and Climate Change, Hellenic Republic

Conference Program

09:15 - 10:00 Registration

10:00 - 10:15 Welcome remarks:

Kostas Andriosopoulos, Director of RCEM at ESCP Europe

10:15 - 10:45 Opening keynote address:

Makis Papageorgiou - Deputy Minister of Environment, Energy and Climate Change, Hellenic Republic

10:45 - 12:45 **“The role of Greece in supporting the 2030 European Energy Targets”**

- Is the vision for a pan-European market a utopia or a tangible target?
- How can the national regulators and networks support the EU energy strategy?
- What should be the role of Greece in the European energy future?
- What would be the best means of representation for the Greek Energy Industry in the European Energy Debate?

Introduction and Chair:

1. Pantelis Capros – Professor, National Technical University Athens
2. Miltos Aslanoglou – Deputy Chairman, Regulatory Authority for Energy (RAE)
3. Sergio Ascari, Gas Adviser, European University Institute
4. Panagiotis Chaviaropoulos – Director, Centre for Renewable Energy Sources and Saving (CRES)
5. Vassiliki Lazarakou – Vice President, Hellenic Capital Markets Commission

6. George Kremlis - Acting Director ENV.D. Implementation, Governance and Semester, European Commission

12:45 - 13:45 Light Lunch

13:45 - 15:30 **“Liberalisation of the Natural Gas Market and the road to a Trading Hub”**

- What are the requirements and the prospects for the establishment of a regional gas trading hub (virtual trading point) in the Balkans?
- Which are the necessary measures for boosting competition within the domestic natural gas market?
- What could attract more international energy firms to seek active involvement in the Greek market?
- What will be the benefits for the consumers?

Introduction and Chair: **Alexandros Lagakos**, Senior Gas Analyst, Shell – Chairman of Greek Energy Forum

1. Konstantinos Xifaras – CEO, Hellenic Gas Transmission System Operator (DESFA)
2. Roberte Kesteman – General Manager, EPA Thessaloniki & EPA Thessalia
3. Thierry Bros – Senior Analyst European Gas and LNG, Societe Generale
4. Michalis Thomadakis – Board Member, Regulatory Authority for Energy (RAE)
5. Panayotis Kanellopoulos – Managing Director, M&M Gas
6. Andrea Siri – Representative, European Federation of Energy Traders (EFET); Head of Origination, Southeast Europe – Edison

15:30 - 16:00 Coffee Break

16:00 - 18:00 **“The future of power generation and the prospects of regional energy trading”**

- How is the on-going liberalisation of the power market progressing?
- What will be the future role of gas in regional power generation? What about renewables?
- What will be the impact of back-loading on the energy cost of businesses?
- Will the introduction of energy derivative contracts help the opening of the market and risk mitigation?
- Are the banks in a position to provide the necessary financing and credit requirement for this new era of the power market?

Introduction and Chair: **Kostas Andriosopoulos**, Director of RCEM at ESCP Europe

1. Anastasios Garis – Chairman & CEO, Operator of Electricity Market (LAGHE)
2. Arthuros Zervos - Chairman and CEO, Greek Public Power Corporation
3. Dimitris Dimopoulos – Chairman, Ethniki Insurance; General Manager of Corporate Banking, National Bank of Greece

4. Gianfranco Scalabrini – Partner, 3H Partners; Board Member, Research Centre for Energy Management (RCEM)
5. Dinos Bernoubi – Executive Director-General Manager, PROTERGIA S.A.
6. Georgios Peristeris - CEO, GEK Terna Group
7. Yanos Michopoulos – Vice President, Business Development, Vestas
8. Stelios Loumakis - Chairman, Hellenic Association of Photovoltaic Energy Producers (SPEF)

20:00

Dinner

Conference conclusions:

Alexandros Lagakos – Chairman of GEF

Kostas Andriosopoulos, Director of RCEM at ESCP Europe

Closing Remarks:

Antonis Samaras – Prime Minister, Hellenic Republic