

RECHARGING GROWTH:
INTERNATIONAL FINANCING FORUM

“The financing of energy investments in Greece and Europe”

DATE: October 24-25, 2012

Place:
Divani Caravel Hotel
(2 Vas. Alexandrou, Athens)

Main organizer: Hellenic Electricity Association (HELAS)

Co-organizers: EURELECTRIC, Investment Edition “A- ENERGY”

With the participation of:

European Commission (DG Energy, European Commission Representation in Greece, Task Force for Greece)
European Parliament
European Investment Bank
Ministry of Finance
Ministry of Development, Competitiveness, Infrastructure, Transport and Networks
Ministry of Environment, Energy and Climate Change
International Monetary Fund (IMF), Representation for Greece

And with the cooperation of the:

Hellenic Association of Independent Power Producers (HAIPP), Greek Association of RES Electricity Producers (HEAREP), Hellenic Scientific Association of Wind Energy (ELETAEN), Hellenic Association of Photovoltaic Companies (HELAPCO), Greek Association of Photovoltaic Producers (SPEF), Association of Hellenic Photovoltaic Producers.

Aim of the event:

The submission of practical means and ways by the competent State bodies and financing institutions, for the immediate utilization of resources and other alternative means of support in all energy sectors, which will enhance the investment climate and the submission of specific suggestions from the investors' side.

Basic topics

- 1) The submission of specific suggestions from the investors' side
- 2) The outstanding issues of the development law and their immediate settlements
- 3) The efforts to enhance investments and the transfer of know-how and experience gained from the energy sector in other European countries
- 4) The regional energy planning, the utilization of the NSRF funds, the Jessica program and the development of private and public investments of high added value
- 5) The alternative solutions for the RES and the PV markets during the period of the crisis

Communication Sponsors:

ATHENIAN-MACEDONIAN NEWS AGENCY
EPENDITIS

DRAFT PROGRAM

	FIRST DAY OF THE FORUM Wednesday, October 24th
	Registrations & Coffee Welcome speech from the Chairman of HELAS, Mr. Nikos Hatziargyriou <u>Introductory speeches:</u> Mr. Kostis Hatzidakis* , Greek Minister of Development, Competitiveness, Infrastructure, Transport and Networks Mr. Asimakis Papageorgiou , Greek Deputy Minister of Environment, Energy and Climate Change <u>Welcome speech:</u> Mr. Rafael Moissis , Deputy Chairman, IOBE-Foundation for Economic and Industrial Research), " <i>The role of investments for the recovery of the economy and the recharge of growth</i> " Presentation of the initiative "Recharging Growth", Ada Seimanidi , Chief Editor of the Investment Edition "A- ENERGY" A few words about the initiative "Recharging Growth" from the communication and media supporters
09.30-10.30	
	PANEL A PROMOTING INVESTMENTS IN THE ELECTRICITY SECTOR IN A CRISIS ENVIRONMENT: The presentation of a special study of HELAS (the study was implemented in co-operation with the IOBE-Foundation for Economic and Industrial Research) <u>Presentation of the study:</u> Mr. George Maniatis , Head of the department of sectoral studies, IOBE <u>Panelists:</u> Mr. Nikos Hatziargyriou , Chairman of HELAS Mr. Dimitris Papakonstantinou , Member of the Board, HELAS Mr. Savvas Seimanidis , Member of the Board, HELAS, Vice President of the European Renewable Energy Federation <u>Moderator:</u> Mr. George Kouvaris , Member of the Board, HELAS
10.30-12.00	
12.00-12.15	Coffee Break
	PANEL B STRATEGIC INVESTMENTS FOR A SUSTAINABLE ENERGY SYSTEM <u>Speech:</u> Mr. Petros Selekos , Secretary General for Investments, " <i>Strategic investments, fast track and Development Law</i> " <u>Intervention:</u> Mr. Mihalis Thomadakis , Member of the Board, Regulatory Authority of Energy (RAE), " <i>For a sustainable energy system</i> " <u>Interventions of strategic investors:</u> Mr. George Peristeris , Chairman of the Hellenic Association of Renewable Energy Sources Electricity Producers (HEAREP)
12.15-13.45	

	<p>Mr. Dinos Benroubi, Executive Director – General Manager, “PROTERGIA S.A.”</p> <p>Mr. Vasilis Spiliotopoulos, General Manager, GAMESA HELLAS</p> <p><i>Moderator: Mr. Thanasis Tsantilas, Deputy Chairman, Hellenic Electricity Association (HELAS)</i></p>
13.45-14.30	<p>Workshop: The Development Law as a toll for the recharging of growth</p> <p><i>Moderator: Mr. Ioannis Retsas, Head of Investors Services Unit, INVEST IN GREECE</i></p> <p><u>Participants</u></p> <p>Mr. Konstantinos Ligouras, Director of Project Management Consulting, NOISIS Development Consultants S.A.</p> <p>Mr. Dimitrios Varvitsiotis, Chief Operating Officer, “Solar-Cells Hellas Group”</p> <p>Mr. Efthimios Stigkas, Development Manager, “GREENTECH”</p> <p>Open discussion</p>
14.30-15.15	<p>LIGHT LUNCH</p>
15.15-16.45	<p>PANEL C</p> <p>ALTERNATIVE MEANS OF FINANCING</p> <p><u>Speeches:</u></p> <p>Mr. Notis Mitarakis, Greek Deputy Minister of Development</p> <p>Mr. Emmanouel Maroulakis, Managerial Advisor, European Investment Bank (EIB)</p> <p><i>“Financing tools suitable in the current situation”</i></p> <p><u>Interventions:</u></p> <p>Mr. Nikolaos Charitakis, CEO, TANE0</p> <p>Ms Christina Sakellaridi, Chairman, Export Credit Insurance Organization and Chairman, Panhellenic Exporters Association</p> <p>Mr. Arnaud Henin, Fund Manager, Piraeus Clean Energy LP</p> <p><i>(more participants to be confirmed)</i></p>
16.45-17.30	<p>WORKSHOP: Working with funds</p> <p>Topics: The Investment Bank of Greece, the IBG Management-member of the Investment Bank of Greece, the ATTICA VENTURE, the New Economy Development Fund S.A. (TANE0) and other investment funds will receive the views and the questions of entities and investors for the up-to-date subjects, in regard to the investments’ financing.</p> <p><u>Participants:</u></p> <p>Mr. Spyros Papadatos, CEO, IBG management, member of Investment Bank of Greece</p> <p>Mr. Yiannis Papadopoulos, Managing Director, ATTICA VENTURE</p> <p>Mr. Kostas Daniilidis, Managing Partner, SDL SOLAR</p> <p><i>Moderator: Ms. Ourania Aikaterinari, Dep. CEO PPC Group</i></p>
17.30-19.00	<p>PANEL D</p> <p>THE PROJECTS OF THE GREEK REGIONS AND THE UTILIZATION OF THE EXISTING FINANCING</p> <p><u>Panelists:</u></p> <p>Mr. Ilias Papageorgiou, responsible for “Jessica”, European Investment Bank</p> <p>Mr. Konstantinos Stavridis, Special Associate for the European program “Jessica”, National Bank of Greece</p>

	<p>Mr. Petros Tatoulis, Governor, Region of Peloponnisos Mr. Leonidas Athanasiadis, Vice Governor in NSRF and Innovation, Region of Attica Ms. Tatiana Kalogianni*, Vice Governor, Region of Epirus Ms. Triantafyllia Nikolaou, Responsible for energy projects, Region of Crete Representative, Region of East Macedonia-Thrace</p> <p><i>Presentation:</i> Mr. Iason Tsakonias, Managing Director, Oliaros <i>“Private investments through Jessica: a characteristic case-study of the urban regeneration and energy upgrading”</i></p> <p>Open discussion</p> <p><i>Moderator:</i> Ms. Ada Seimanidi, Journalist, Chief Editor, “A ENERGY”</p>
	<p>SECOND DAY OF THE FORUM Thursday, October 25th</p>
09.30-10.00	<p><u>Introductory speeches:</u> Mr. Yiannis Stournaras*, Greek Minister of Finance Mr. Nicola Rega, EURELECTRIC Desk Officer for Greece</p>
10.00-11.00	<p>PANEL A THE ECONOMIC CRISIS, THE RES AND THE SUPPORTIVE MEANS</p> <p><u>Panelists:</u> Mr. Alexios Pantelias, Chief renewable Energy Specialist, Global Infrastructure & Natural Resources Department, International Finance Corporation της World Bank Group Mr. Dimitris Tsalemis, Head of Assistance Office for RES investments, Ministry of Development, Energy and Climate Change Mr. Charalabos Pippos, Director of Public Relations and International Activities, Ministry of Development, Energy and Climate Change Mr. Spyros Xanthis, Vice President, Hellenic-Chinese Chamber Representative, Hellenic-Russian Chamber</p> <p><i>Moderator:</i> Mr. Antonis Metaxas, Managing Partner “Metaxas & Partners”- Lawyers & Legal Advisors</p>
11.30-12.45	<p>Workshop with the Ministry of Environment, Energy and Climate Change: The next day for the RES Discussion with the executives of the Greek Ministry of Environment, Energy and Climate Change, regarding the RES projects’ development, the existing problems and the suggested solutions.</p> <p><i>Moderator:</i> Mr. Dimitris Tsalemis, Head of Assistance Office for RES investments, Ministry of Development, Energy and Climate Change</p> <p>Participants: Mr. Konstantinos Mathioudakis, Secretary General of Energy and Climate Change, Ministry of Development, Energy and Climate Change Mr. Nikolaos Drosos, Manager, Hellenic Distribution Network Operator S.A (DEDDIE)</p> <p><i>Interventions by the respective bodies:</i> Mr. Panayiotis Papastamatiou, Chairman of Hellenic Scientific Association of Wind Energy (ELETAEN) Mr. Savvas Seimanidis, Representative, Greek Association of RES Electricity Producers (HEAREP) Mr. Alexandros Zachariou, Chairman, Hellenic Association of Photovoltaic Companies Mr. Stelios Loumakis, Chairman, Greek Association of Photovoltaic Producers (SPEF)</p>

	<p>Mr. Eleftherios Tafroglou, President, Aluminium Association of Greece</p> <p><i>Interventions by the investors:</i> Mr. Yiannis Tsipouridis, CEO, PPC Renewables S.A. Mr. Sofiklis Pitarokoilis, General Manager, “Solar-Cells Hellas Group”, representative of the consortium “D. Panagakos – Solar Concept – Spes Solaris”, <i>“The Greek experience of financing opportunities for RES”</i> Mr. Dimitris Papanikolaou, Vice President, NEON ENERGY Mr. Fotis Papastavrou, CEO, METALOUMIN Mr. Nikos Kavvadias, Head RES Sector Industrial Control, TÜV AUSTRIA HELLAS «The added value of PV installations Certification».</p> <p><i>Intervention:</i> Mr. Ioannis Pappas, Managing Director, “Green Evolution” and Mr. Petros Iakovou, Managing Director, Hellenic-American Exchange, <i>“E-trading of emissions for the Green Fund ”</i></p> <p>Open discussion</p>
12.45-13.00	Coffee Break
13.00-14.15	<p>PANEL B POWER GENERATION AND DOMESTIC ADDED VALUE: The proposals for development and the private and public investments</p> <p><i>Panelists:</i> Mr. Panagiotis Chaviaropoulos, Director, Division RES, Center for Renewable Energy Sources and Saving, <i>“The perspective of manufacturing wind turbines and their components in Greece”</i> Mr. Christos Ghionis, International Business Development Manager, “TERNA ENERGIAKI”, <i>“Pump storage: RES of high added value”</i> Mr. Theodoros Kossivas, Technical Manager, “COMPBLADES”, <i>“The challenge of prototyping wind turbines’ blades in Greece”</i> Mr. Dimitris Christoforatos, Head of Wind Business Development at Rokas Renewables, <i>“Domestic construction pylons & value added operation and maintenance of wind turbines in Greece”</i> Representatives of foreign investors, <i>who will indicate under which circumstances they could invest, in order the imported equipment, in both the PV and wind sectors, to obtain greater added value.</i></p> <p><i>Moderator: Mr. Antonis Papagiannidis, General Manager, ECONOMIA Group</i></p>

***to be confirmed**

Program moderator: Ada Seimanidi, Economic and Business Editor, Chief Editor of the Investment Edition “A- ENERGY”

Parallel to the sessions of the forum, there will be the opportunity of meetings between the investors and representatives of banks and funds, in a separate hall.